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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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REPORT FOR THE PERIOD BEGINNING	01/01/01	AND ENDING	12/31/0152	
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A. REG	ISTRANT IDEN	THECATION		<del></del>
NAME OF BROKER-DEALER:				
	4.		OFFICIAL USE ON	#LY
B. PIERCE & CO, INC. ADDRESS OF PRINCIPAL FLACE OF BUSI	NESS: (Do not use	P.O. Box No.)	FIRM ID. NO.	
12 GREENE STREET, SUITE	<b>3</b>		•	
	(No. mac Street)			
NEW YORK	NY	10013		
(Сиу)	(Blass)		(Cop Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTA	CT IN REGARD TO THIS	REPORT	
BENITA PIERCE		(50	8) 778-5759	
TATA STATE OF THE PARTY OF THE		•	Arms Codo — Teimphanes No.)	
B. ACC	OUNTANT IDE	NTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT WI ALAN E. KAHN	iose opinion is conti	ained in this Reports		
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99 WALL STREET, 10th FLO		NEW YORK, NY	10005	
(A.U.O. 466)	(City)	(State)	The state of the s	AT'2 2 2002
CHECK ONE:  (X Certified Public Accountable)			Ť	HOMSON
☐ Public Accountant ☐ Accountant not resident in United	States or any of its	possessions.	F	INANCIAL
	FOR OFFICIAL USE	ONLY		<b>_</b>
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption, See section 240.17a-5(c)(2).

SEC 1410 (3-91)

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## OATH OR AFFIRMATION

BENITA PIERCE	, swear (or affirm) that, to
	cial statement and supporting schedules pertaining to the first
B. PIERCE & CO. INC.	1
DECEMBER 31 , xi. 200 pre true an any partner, proprietor, principal officer or director haustomer, except as follows:	id correct. I further swear (or affirm) that neither the com- is any proprietary interest in any account classified soley as the
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Commission Expires Dec. 1, 2006	
s report** contains (check all applicable boxes):  (a) Facing page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or (f) Statement of Changes in Liabilities Subordinated	
(g) Computation of Net Capital	to Cause of Cracitors.
(h) Computation for Determination of Reserve Requi	irements Purmant to Rule 1503-3.
(i) Information Relating to the Possession or control	
(i) A Reconciliation, including appropriate explanate	on, of the Computation of Net Capital Under Rule 15c3-1 at
Computation for Determination of the Reserve R	
<ul> <li>(k) A Reconciliation between the audited and unaudite solidation.</li> </ul>	si Statements of Financial Condition with respect to anethods of
(1) An Onth or Affernation.	
(m) A copy of the SIPC Supplemental Report.	
<ul> <li>(a) A report describing any material inadequacies found</li> </ul>	d to exist or found to have existed since the date of the previous

<sup>\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## B. PIERCE & CO., INC. AUDITED FINANCIAL STATEMENTS DECEMBER 31, 2001

(with supplementary information)

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## KAHN BOYD LEVYCHIN, LLP CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

### Auditors' report

To the Members B. Pierce & Co., Inc. New York, NY

We have audited the accompanying balance sheets of B. Pierce & Co., Inc., as of December 31, 2001, and the related statements of operations, changes in stockholder's equity and cash flows, for the year then ended. These financial statements are the responsibility of the management of B. Pierce & Co., Inc. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of B. Pierce & Co., Inc. as of December 31, 2001, and the results of its operations, stockholder's equity and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Alan E. Kahn

Kahn Boyd Levychin, LLC Certified Public Accountants February 21, 2002

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## B. PIERCE & CO., INC. BALANCE SHEET DECEMBER 31, 2001

	2001
Assets	
Cash and cash equivalents	\$ 49,561
Securities owned; not readily marketable at cost	3,300
Fixed assets (net of accumulated depreciation of \$54)	702
Intangible assets (net of accumulated amortization of \$489)	2,443
Other assets	 258
Total assets	56,264
	2001
	 2001
Liabilities and Stockholder's Equity	
Liabilities	
Accrued expenses other liabilities payable	\$ 3,361
Total liabilities	3,361
Stockholder's equity	
Common stock – no par value, 100 shares	
authorized, issued and outstanding	1,000
Additional paid in capital	23,177
Retained earnings	 28,726
Total stockholder's equity	52,903
Total liabilities and stockholder's equity	\$ 56,264

# B. PIERCE & CO., INC. STATEMENTS OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2001

	4,035 3,916 2,172 1,948 6,735 7,024 7,432 3,046 <b>36,308</b>
	3,916 2,172 1,948 6,735 7,024 7,432
	3,916 2,172 1,948 6,735 7,024 7,432
	3,916 2,172 1,948 6,735 7,024
	3,916 2,172 1,948 6,735
	3,916 2,172 1,948
	3,916
	•
	4,035
	46,055
	461
\$	45,594
_	\$

# B. PIERCE & CO., INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2001

	Shares Outstanding	Common Stock	Additional Paid-in Capital	Retained Earnings
Balance – January 1, 2001 Net income	100	\$ 1,000	\$ 18,965	<b>\$ 18,979</b> 9,747
Additional contributions			4,212	,
Balance – December 31, 2001	100	\$ 1,000	\$ 23,177	\$ 28,726

## B. PIERCE & CO., INC. STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2001

		··-
Cash flows from operating activities		
Net income	\$	9,747
Adjustments to reconcile net income to net cash used in		
operating activities:		
Depreciation and amortization		543
Changes in operating assets and liabilities		
(Increase) decrease in due from broker		13,100
(Increase) decrease in other assets		1,214
Increase (decrease) in accrued expenses and		
other liabilities		782
Net cash provided by (used in) operating activities		25,386
Cash flows from investing activities		
Purchases of equipment	(	756)
Purchases of trading software	(	2,932)
Net cash provided by (used in) investing activities	(	3,688)
Cash flows from financing activities		<del></del>
Stockholder's contribution		4,212
Net cash provided by (used in) financing activities		4,212
Net increase (decrease) in cash and cash equivalents		25,910
Cash and cash equivalents, beginning of year		23,651
Cash and cash equivalents, end of period	\$	49,561

## B. PIERCE & CO., INC. STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2001

	2001
Supplementary disclosures of cash flow information	
Cash paid during the year for:	
Income taxes	\$ 933

## B. PIERCE & CO., INC. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization

B. Pierce & Co., Inc. (the "Company") is a registered broker/dealer in securities that clears all its securities transaction through a correspondent broker on a fully disclosed basis.

#### Income taxes

The Company, with the consent of its sole shareholder, elected under Internal Revenue Code and New York State Law to be an S corporation. In lieu of corporation income taxes, the stockholder of an S corporation is taxed on the Company's taxable income. Therefore, no provision or liability for federal and state income taxes has been included in these financial statements.

The Company prepares its financial statements on the accrual basis of accounting, recognizing revenues when earned and expenses when incurred. For income tax purposes, the Company uses the cash basis method of accounting wherein income is recognized when received rather than when earned and expenses when paid rather than when incurred.

### Fixed assets

Fixed assets are stated at cost. Depreciation is computed using the straight line method over the following estimated useful lives:

	Estimatea	
Description	useful life	
Office equipment	5 years	

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates.

See auditors' report and the accompanying notes to the financial statements.

## B. PIERCE & CO., INC. SUPPLEMENTARY INFORMATION

## SCHEDULE OF COMPUTATION OF NET CAPITAL UNDER SEC RULE 15c3-1 DECEMBER 31, 2001

Stockholder's equity	\$	52,903
Deductions Other assets Securities owned: not readily marketable	( (	6,120) 3,300) 517)
Net capital	\$	42,966
Aggregate indebtedness: Accrued expenses and other liabilities	\$	3,361
Percentage of aggregate indebtedness to net capital		7.8%
Minimum net capital required	\$	5,000
Excess of net capital over minimum requirement	\$	37,966

No material difference exists between this computation and the corresponding computation included in the Company's unaudited FOCUS part IIA filing as of December 31, 2001.

See notes to financial statements.

### Continued, Page 2

Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projections of any evaluation of them to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, which we considered to be material weaknesses as defined above.

Our opinion recognizes that it is not practicable in a company the size of B. Pierces & Co., Inc. to achieve all the divisions of duties and crosschecks generally included in a system of internal accounting control, and alternatively, greater reliance must be placed on surveillance by management.

We understand that practices and procedures that accomplish the objectives referred to above are considered by the Commission to adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and our study, we believe that the Company's practices and procedures where adequate at December 31, 2001, to meet the Commission objectives.

## Continued, Page 3

The report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Alan E. Kahn

Kahn Boyd Levychin, LLC Certified Public Accountants February 21, 2002